

## Tax Shelter Annuity Companies - SCS

Update October 10, 2019

### CETERA INVESTORS (Formerly Foresters)

Contact: Mr. Emmett Corboy, Marcus Rather  
140 East Shore Drive, Suite, 105  
Glen Allen, VA 23059  
Phone: 800.486.4670 ext 307  
[emmett.corboy@ceterainvestors.com](mailto:emmett.corboy@ceterainvestors.com)  
[Marcus.rather@ceterainvestors.com](mailto:Marcus.rather@ceterainvestors.com)

### EQUITABLE / AXA ADVISORS

Contact: Chris Fines, Will Mears, Chung Ng  
107 Amelia Street  
Fredericksburg, Virginia 22401  
Phone: 540-604-5690  
Contact: Christopher G. Fines, CFP®  
Will Mears and Ryan Bendele  
[christopher.fines@axa-advisors.com](mailto:christopher.fines@axa-advisors.com)  
[william.mears@axa-advisors.com](mailto:william.mears@axa-advisors.com)  
[Chung.Ng@axa-advisors.com](mailto:Chung.Ng@axa-advisors.com)

### HORACE MANN COMPANIES

Contacts: James Hardy  
2217 Princess Anne St., Suite 206-1A  
Fredericksburg, VA 22401  
540-479-8891  
[James.Hardy@horacemann.com](mailto:James.Hardy@horacemann.com)

### METROPOLITAN LIFE

Contact: Geoffrey Marsh, Betsy O'Reilly  
1340 Central Park Blvd. Suite 202  
Fredericksburg, Virginia 22401  
Phone: 703.336.1249 - Marsh  
Phone: 540.785.1786 - O'Reilly  
[GMarsh@financialguide.com](mailto:GMarsh@financialguide.com)  
[epate@financialguide.com](mailto:epate@financialguide.com)

### NEA/SECURITY BENEFIT

#### NEA Valuebuilder Program Brown Financial Group, Inc.

Contact: Rob Brown  
8392 Hawknest Dr.  
Richmond, VA 23227  
Phone: 804.651.5685 office 1  
Phone: 804.918.5628 office 2  
[advisorrob@comcast.net](mailto:advisorrob@comcast.net)

### NEW YORK LIFE INS. COMPANY

Contact: Michael Zubick  
1004 Jami's Place  
Fredericksburg, Virginia 22401  
Phone: 540.373.0225  
[mzubick@ft.newyorklife.com](mailto:mzubick@ft.newyorklife.com)

### PRIMERICA FINANCIAL SERVICES

Contact: Liz Hitchcock, Al Mason,  
Lee Hitchcock  
12225 Amos Lane, Suite 201  
Fredericksburg, Virginia 22407  
Phone: 540.785.7075 Fax 540.785.7211  
[lizhitchcock@comcast.net](mailto:lizhitchcock@comcast.net)  
[amason.bgf77@primerica.com](mailto:amason.bgf77@primerica.com)  
[yajlam@cs.com](mailto:yajlam@cs.com)

### VALIC

Contact: Greg Kish, CFP®  
10800 Midlothian Turnpike, Ste 200  
Richmond, VA 23235  
800.892.5558 ext. 88651  
[gregory.kish@valic.com](mailto:gregory.kish@valic.com)

### VA RETIREMENT SPECIALISTS, INC.

Contact: James Charles Dittmar,  
Robert Cox, Suzanne Surles  
118 Woodcreek Road  
Bedford, VA 24523  
Toll Free: 800.834.8958  
[jdittmar@vrsifinancial.com](mailto:jdittmar@vrsifinancial.com) \ 703-615-8802  
[rcox@vrsifinancial.com](mailto:rcox@vrsifinancial.com) \ 540-586-1792  
[ssurles@vrsifinancial.com](mailto:ssurles@vrsifinancial.com) \ 540-295-7900  
[www.vrsifinancial.com](http://www.vrsifinancial.com)

### VOYA

Contact: Jennifer L. Holmes  
P.O. Box 1929  
Culpeper, VA 22701  
Phone: 540.445.0412  
[Jennifer.Holmes@voyafa.com](mailto:Jennifer.Holmes@voyafa.com)  
[Marta.Steane@voyafa.com](mailto:Marta.Steane@voyafa.com)